

# **GOLF OPERATIONS** INTERNSHIP

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Sand Valley provides a fast-paced working environment where interns practice and execute the skills they study in school alongside our talented PGA staff to help interns learn and succeed on the job. Student interns and recent graduates participating in the Sand Valley Internship Program should expect a world-class learning experience and continued education beyond the classroom. Our crafted internship program provides the student with a practical account of PGA golf operations management and extracurricular learning opportunities through our expanded education programs.

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## RESPONSIBILITIES

### INSIDE OPERATIONS

- Accurately charge and track golf rounds on 3 golf courses, up to 600 rounds per day across the resort
- Learn detailed retail processes and strategies
- Gain experience with Point of Sale and Inventory programs
- Work and interact with guests from across the globe
- Learn critical thinking and problem solving techniques

### OUTSIDE OPERATIONS

- Assist guests with check-in, golf itinerary and lodging accommodations
- Coordinate group arrivals and departures including luggage transportation, bag tagging and traffic flow
- Provide unparalleled guest service in a friendly and welcoming atmosphere
- Manage and maintain the practice facilities and bag room
- Learn critical thinking and problem solving skills

### TOURNAMENT OPERATIONS

- Coordinate and execute golf events for groups of up to 100 players
- Gain knowledge with Golf Genius Tournament Software
- Become proficient with all facets of Tournament Operations and scoring

### LESSONS/CLINICS

- Develop your game by learning from our PGA Professionals
- Assist and observe guest lessons and clinics
- Assist and lead Employee golf clinics and outings
- Organize and lead Junior Caddie Development Series



### CADDIE SERVICES

- Supervise and operate daily caddie operations
- Caddie to supplement weekly income

### RETAIL OPERATIONS

- Receive, restock and display merchandise for a central Golf Shop producing \$4M in sales annually
- Assist with satellite store displays and designs as more courses and golf shops are opened
- Learn the inventory process to track over 40+ brands of merchandise



## THE SAND VALLEY PROFESSIONAL DEVELOPMENT PROGRAM

As a part of the Golf Team, we invite our interns and recent graduates to monthly seminars and clinics designed to help expand their learning beyond the practical experience gained while “on the clock.” Our seminar sessions have included:

- Pathway to PGA Membership Consulting
- PGA Career Consultant Round Tables
- Golf Genius Tournament Software Training
- Financing And Budgeting For A Resort
- US KIDS Certification
- Teaching and Coaching Summit (lead by top PGA Instructor)
- Resume Review Conferences
- Titleist Fitting Day
- Agronomy Tours of Newly Constructed Courses

## BEYOND THE INTERNSHIP

Members of our Golf Staff have used their internships at Sand Valley to elevate their careers and continue landing top jobs at top clubs. Our teammates have landed jobs at clubs such as:

- Augusta National Golf Club
- Spring Hill Golf Club
- Whisper Rock Golf Club
- Streamsong Resort
- Bluejack National
- The Club at Morningside
- The Quarry
- Naples National

## SUPPLEMENTAL INCOME & PERKS

- Caddie Opportunities on off days
- Reduced cost on-site housing
- Expansive playing and practicing privileges
- Tournament revenue from night golf events



### CONTACT LIST

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